

Smokecraft Clarendon LLC

Profit and Loss

November 2024

	TOTAL	
	NOV 2024	% OF INCOME
Income		
All Sales, Comps and Discounts		
5100 Food Sales	155,037.97	89.10 %
5180 NA Beverage	1,808.15	1.04 %
5210 Liquor Sales	8,050.49	4.63 %
5220 Wine Sales	1,412.00	0.81 %
5230 Bottled Beer Sales	517.10	0.30 %
5240 Draft Beer Sales	4,903.14	2.82 %
Total All Sales, Comps and Discounts	171,728.85	98.69 %
Other Income and Expense		
5300 Sundry Sales	332.34	0.19 %
5910 Service Charge Revenue - Catering	1,947.21	1.12 %
Total Other Income and Expense	2,279.55	1.31 %
Total Income	\$174,008.40	100.00 %
Cost of Goods Sold		
Cost of Sales		
6110 Meat Cost	19,222.79	11.05 %
6120 Poultry Cost	7,349.98	4.22 %
6130 Seafood Cost	458.71	0.26 %
6140 Dairy Cost	6,713.80	3.86 %
6150 Produce Cost	5,672.98	3.26 %
6160 Bakery Cost	2,428.00	1.40 %
6170 Grocery Cost	9,840.13	5.65 %
6180 NA Beverage	680.49	0.39 %
6210 Liquor Cost	1,444.12	0.83 %
6220 Wine Cost	208.68	0.12 %
6230 Bottled Beer Cost	110.93	0.06 %
6240 Draft Beer Cost	1,662.00	0.96 %
Total Cost of Sales	55,792.61	32.06 %
Total Cost of Goods Sold	\$55,792.61	32.06 %
GROSS PROFIT	\$118,215.79	67.94 %
Expenses		
A. Payroll Expenses		
6310 Management Salaries	14,471.34	8.32 %
6311 Direct Labor - FOH	3,162.42	1.82 %
6312 Overtime Labor - FOH	156.91	0.09 %
6313 Training Labor	933.96	0.54 %
6314 Direct Labor - BOH	24,948.56	14.34 %
6315 Overtime Labor - BOH	0.00	0.00 %

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6510 Payroll Taxes	4,818.56	2.77 %
6530 Vacation Pay	1,717.90	0.99 %
6540 Parking	205.00	0.12 %
6550 Uniform Allowance	-105.00	-0.06 %
6570 Group Insurance	390.80	0.22 %
6615 Payroll Processing Fees	242.00	0.14 %
Total A. Payroll Expenses	50,942.45	29.28 %
B. Controllable Expenses		
6500 3rd Party Delivery Expense	4,433.52	2.55 %
6710 Operating Lease/Rentals	475.24	0.27 %
6750 Trash Removal	-29.24	-0.02 %
6790 Other Contracted Services	300.00	0.17 %
7000 Register Over/Short	-32.11	-0.02 %
7010 China/Glassware/Silver	121.79	0.07 %
7040 Cleaning Supplies	323.94	0.19 %
7045 Dish Chemicals	948.42	0.55 %
7060 Linens	746.96	0.43 %
7105 To Go Supplies	2,169.51	1.25 %
7106 Catering Supplies	2,772.51	1.59 %
7110 Operating Supplies F&B	2,380.20	1.37 %
Total B. Controllable Expenses	14,610.74	8.40 %
C. General & Administrative		
7190 Other Contracted Services-Admin	680.31	0.39 %
7195 Accounting Services	2,500.00	1.44 %
7250 Credit Card Commissions	3,964.03	2.28 %
7270 Dues & Subscriptions	48.00	0.03 %
7285 Gen. Liab Insur/Key Man	182.34	0.10 %
7320 Office Supplies & Postage	77.22	0.04 %
7350 Tele/internet/cable	688.31	0.40 %
7360 Travel	210.27	0.12 %
Total C. General & Administrative	8,350.48	4.80 %
D. Advertising and Promotion		
7435 Advertising & Marketing	347.98	0.20 %
Total D. Advertising and Promotion	347.98	0.20 %
E. Repair & Maintenance		
7500 Repairs & Maintenance	1,375.80	0.79 %
7630 R&M - Plumbing	20.56	0.01 %
7695 Cleaning Service	3,680.00	2.11 %
7750 Pest Control	145.45	0.08 %
Total E. Repair & Maintenance	5,221.81	3.00 %

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F. Utilities		
7810 Electricity	2,482.48	1.43 %
7820 Gas	944.55	0.54 %
7830 Water & Sewer	545.00	0.31 %
7840 Firewood	500.00	0.29 %
Total F. Utilities	4,472.03	2.57 %
G. Facility Expense		
8010 Rent & Lease	12,730.64	7.32 %
8015 Common Area Maintenance	2,315.00	1.33 %
8020 Property Insurance	132.00	0.08 %
8030 Property Taxes	2,720.00	1.56 %
Total G. Facility Expense	17,897.64	10.29 %
Total Expenses	\$101,843.13	58.53 %
NET OPERATING INCOME	\$16,372.66	9.41 %
Other Expenses		
8101 Interest Income	-212.67	-0.12 %
Total Other Expenses	\$ -212.67	-0.12 %
NET OTHER INCOME	\$212.67	0.12 %
NET INCOME	\$16,585.33	9.53 %